

we keep you ahead




consulting

Project Management Training and Coaching.

Train your employee! We give your employees the qualifications your company needs, train their skills, and develop their personalities.

MBtech

Mercedes-Benz technology 



Efficient Seminar

Looking for ways to get projects across the finish line more efficiently, and with greater certainty?

More knowledge, more success.

Project managers and project team members face increasingly tougher requirements. Planning and implementation timelines are shrinking even as complexity rises – and targets themselves are more and more challenging. Companies looking to withstand the competition in their industries have to

master efficient project management. A project's success depends on how the overall management staff and project managers deal with obstacles – but also on how each and every project team member does so. If you are optimally prepared for this, you will achieve more efficient results. If you master

the techniques of project management, you will reach your goal. And to ensure that you accomplish this professionally, you can rely on support from MBtech.

Our Success Story

Reference: Professionalization of project managers at a global energy supplier.

Initial situation and assignment:

- ▀ The language and methodology of the relevant players varied widely
- ▀ The IT project management and multi-project management structures had potential for optimization that needed to be fully utilized
- ▀ The client intended to prepare a project management career

Steps:

- ▀ Analysis of all actual conditions and potential for optimization
- ▀ Establish a sample project using various measures
- ▀ Obtain qualifications and international certification (Levels D, C, and B)
- ▀ Knowledge transfer between various project levels and other companies
- ▀ Project management manual
- ▀ Ongoing supervision, consulting, mentoring, and coaching

Results:

- ▀ Projects for launching new products were handled optimally
- ▀ Coordination among product managers, IT, and the other companies under the holding company went smoothly
- ▀ Customer and employee satisfaction was enhanced

Training

Individuality
Capability
Practice

Consulting
Experience
Coaching

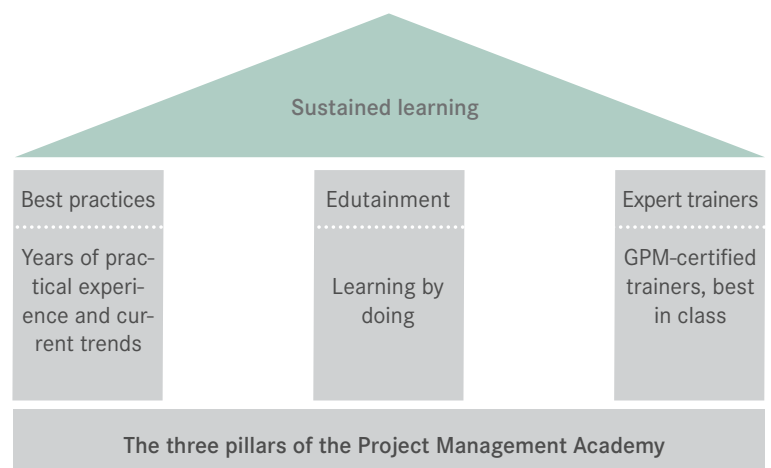
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The key to sustained learning.

Whether the activities involve teaching basic project management skills to specific target groups or ensuring that your processes earn international certifications, all participants in our seminars, workshops, and individual training sessions take away methodological skills and social capabilities. We place particular emphasis on combining practice, experience, and teaching activities. You benefit from a combination of advising and training based on our own practical experience and on current trends. At the same time, our teaching philosophy calls for active participation and emotional involvement, using the participants' insight into themselves to further develop their personal abilities.

The best training requires the best trainers.

The most important thing comes first: We have trainers authorized by the German Association for Project Management (GPM). What does that mean? This certification, which is rarely granted anywhere in the world, is a quality guarantee for our customers. It shows that our trainers meet the highest standards. Only trainers with years of experience, proven methodological and social skills, and advanced training in teaching have a chance at receiving this kind of distinction.





Project Management Training and Coaching: a toolkit to meet all your needs.

A program that can be designed individually.

A single project involves the work of many different people with different roles. To meet the individual needs of our customers, our training courses are aligned to these different project roles. The MBtech training concept, with its flexible features and modular structure, ensures variability in the depth and weight of different factors, which naturally depend on personal requirements, existing knowledge, and later project tasks.

Customized training concept for individual needs.

1. Intelligent, innovative ways to conserve your resources.
2. Individually aligned to your needs.
3. Qualified GPM specialists and international standards.
4. A professional approach, to ensure your success worldwide.
5. Binding planning cycle for every individual project.

Methodological skills

- /// Three levels of project management training
- /// International certifications: Level D, C, B, A coaching
- /// Troubleshooting
- /// Scrum
- /// Legal aspects: employment law, social law, and contract law
- /// Software: MS Project, RPLAN, PM with Excel
- /// Specific project workshops
- /// Training: consultants and trainers
- /// Automotive expertise

Social capabilities

- /// Leadership and motivation
- /// Communication and conflict management
- /// Project manager assessment
- /// Team Management System (TMS®)
- /// Herrmann Brain Dominance Instrument (HBDI®)
- /// DISG®
- /// Conducting meetings and negotiations
- /// Intercultural skills

Your personal
career path



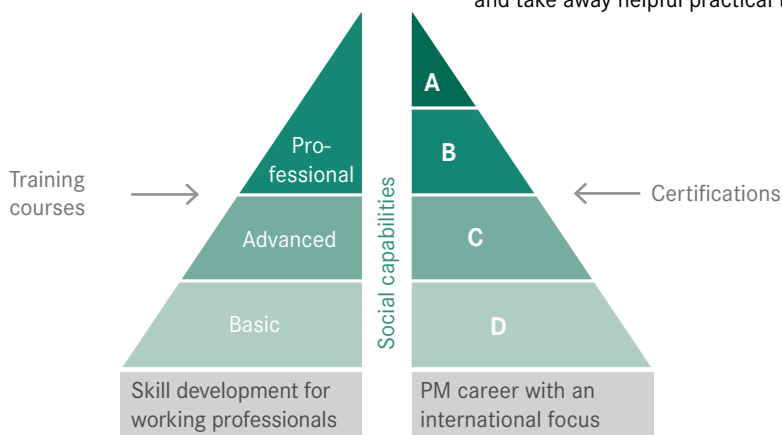
What do you mean by methodological skills?

Project management does, of course, require talent, but talent alone is far from enough. Knowing how, why, and when to take certain steps, what methods should be applied during planning and management processes in order to meet the established goals – that’s the basis for a successful project management career. The training offered by MBtech is organized into three levels to accommodate different levels of knowledge. Participants learn basic techniques in sample project exercises, reflections, and presentations, and take away helpful practical tips.

But even obtaining international certificates is no problem with MBtech. These kinds of certificates serve as proof of globally recognized project management skills, enabling the holders to implement and manage global projects.

What do you mean by social capabilities?

A project manager’s social skills are what tip the balance in most cases, determining whether a project succeeds or fails. If management staff are not able to employ leadership, motivation, communication, and conflict resolution skills effectively, all the methodology they have learned is only so much theory. Our wide range of seminars and workshops enables you to train the essential soft skills you need for success in practical settings and apply them in your day-to-day activities. Choose from our permanent range of training options, or opt for service from our experienced trainers, which we will be glad to provide for individual coaching sessions.





Coaching with MBtech: individual and role-based.

Solving problems and resolving conflicts at all project levels.

Project not running according to plan? And you don't know why? Certain hurdles are too high, walls too solid to break through? Your potential, or that of one of your team members, isn't being put to optimum use? Your project team isn't "clicking"? Feel like you're at a dead end? These are very common everyday problems that come up in the course of a career, or even in the course of a specific project. And yet, they can derail the whole project or put a goal out of reach. Identifying the real trouble spots and showing those affected how to get out of them, giving them

tools for the future – that's the goal of coaching at MBtech, the ideal complement to the qualifications earned during our project management training courses.



Individual coaching.

This kind of coaching focuses on enhancing individual performance within a project and tapping an individual's potential. It takes place over a limited period and has a specific individual focus. The participant reflects in depth on his or her own situation and learns how to transform this knowledge into effective behavioral strategies and to put aside behavior patterns that stand in the way of success.

Our Success Story

Implementation of organizational changes as part of the introduction of a multi-project management structure at a truck manufacturing company.

Goals:

- // Introduction and standardization of multi-project management
- // Preparing employees and management for the changes
- // Developing a new model for specific roles
- // Supporting the new product creation process

Steps:

- // Developing customer-specific standards, processes, and training courses
- // Preparing a change strategy
- // Conceptualization, planning, and implementation of a multilevel training concept
- // Individual coaching on implementing the skills learned

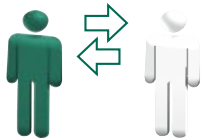
Results:

- // Successful introduction of a multi-project management structure
- // Ensuring compliance with the new processes through sustained advising and coaching
- // Capable employees who fully utilize the new process



Please see the range of training courses offered by the MBtech Consulting Business Academy.

You can find us at www.mbtech-group.com/consulting.



Mediation to arrive at consensus.

The more pressure there is, the more susceptible the project team is to conflicts. Mediation with MBtech means arriving at a shared consensus and resolving conflicts. In the process, participants learn appropriate techniques to use in different interpersonal situations. Mediation is an important component of what we offer, because it helps prevent stagnation during the project, thereby delivering economic benefits.



Team analysis.

In a soccer team, not everyone is a forward. Teams like this use each and every player precisely, in line with his or her abilities. Successful project teams should be no different. In our team analysis service, MBtech provides an overview of the actual status within your team, identifying weak points and areas where skills are not put to their best use – and thus, areas where there is room to improve. This not only leads to better performance and smoother cooperation, but also to high motivation among all project participants.



Facilitated workshops.

A long, laborious workshop – with no results to show for it, and lots of talk without saying much. Sound familiar? To ensure that these kinds of events are prepared, implemented, and finalized professionally, the better alternative is often to assign a neutral person to lead them. Experienced MBtech facilitators utilize appropriate methods effectively and can significantly enhance the efficiency of your workshop. They help you achieve and leverage the results you are looking for and determine the appropriate next steps.



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